8 SIMPLE RULES FOR LEADING BETTER



Notes don't change anything.



This Team Discussion Guide is dedicated to helping you and your team dive deeper into discussion and collaboration on the points that Mac Lake brought out in this video. We'll also help you figure out where you and your team needs to get started with this information and give you a practical guide for you to begin forming action steps that can be implemented this week.

To begin, have your team watch the video and write down any observations or takeaways they see right away. Then together as a team, meet together and go over the Team Discussion Questions below. After collaborating together and recording insights, have each member of your team answer the questions in the What's Next section in order to begin creating an action plan. But don't stop at just taking notes and making a list of actions. Give yourself specific due dates and key deliverables (how you know when the action is done).

Team Discussion Questions:

What are some ways that our team is making leadership difficult in ways it doesn't need to be?

What percentage of the time do you feel like you have problems with your people?

Which of the 7 rules for leading well do you think will impact the way you lead the most? Share the first action step you need to take with the group.

In the past, how have you typically tried to get more out of your leaders/teams?

Talk about what the results have been. What worked? What didn't?

What's Next

(Simple Tips For Leading Well)

Demonstrate A High Confidence

ACTIONSTEPS

Don't take	notes,	take	action!
DUE DATE			
DUE DATE			
DUE DATE			

Write down 4 things you can do this week to show your team that you have a high confidence in them?	
How are you showing your team that you do not have confidence in them? Then write down 3 things you need to stop doing.	DUE DATE
2. Praise Progress, Not Perfection What mindset change needs to happen for you to focus more on praising progress and not perfection?	
	DUE DATE
List 3 things you can do this week to try to catch people doing the right thing. (Give Due Date)	
	DUE DATE
3. Establish Shared Expectations Regarding Performance Outcomes Identify one person on your team who you need to meet with and establish shared expectations.	
	DUE DATE

What are their top 3 goals for the next 3 months?	
What does success and good performance look like for these goals?	DUE DATE
4. Give The Tools And Resources Needed Who is one person on your team or in your organization who has recently underperformed.	
Instead of blaming their competence or commitment, think of 3 resources you could provide them with to better position them for success.	DUE DATE
5. Smile, Laugh, And Enjoy What You Do What is it about your leadership position that you enjoy doing?	
	DUE DATE
List a few things that you are grateful for having exposure to in your current leadership position.	
	DUE DATE

How are you modeling an atmosphere of gratitude, fun, and enjoyment on your team or in your organization?	
6. Lead From Trust Rather Than From Suspicion What is the difference between leading from trust or leading from suspicion?	DUE DATE
What simple steps can you take to create/improve the culture of trust on your team?	DUE DATE
7. Make It Meaningful Think of a task or project that your team is working on now and write it below.	
How can you point this task or project back to the vision of the organization and the purpose of the team?	DUE DATE
What wins need to be celebrated?	
	DUE DATE

8. Put more into your leaders.	
Describe [with adjectives] how you would feel if you knew someone was trying to get more out of you.	
	DUE DATE
What has been your default approach to trying to get more from your	
leaders?	
What were the strengths of that approach?	
	DUE DATE
What were the weaknesses?	
What needs to change so that you are as passionate about your	
people as you are your organization?	
	DUE DATE
	DOLDAIL
Set time aside to go over these questions individually with your	
people.	
What are your values?	
What would you like to contribute? What excites you the most about the mission of our organization?	
What is your vision?	
What are your goals?	DUE DATE

What are your strengths? What are your gifts?	
What did you find out about your people?	
	DUEDATE
	DUE DATE
What areas do you need to pour into them so that they can have an abundance of overflow?	
	DUE DATE
	DUE DATE
	DUE DATE
	DUF DATE